



Case Study

# Improving the Efficiency and Quality of Primary Source Verification

## Executive summary

This health plan is one nation’s first and largest specialty networks for comprehensive pain management, post-acute care and addiction recovery within the workers’ compensation industry. Their network includes more than 55,000 healthcare providers at locations across the country. Working with so many clinicians, the organization needed more accurate and timely primary source verification (PSV) to accelerate the credentialing process.

## The challenge

This plan was concerned that key data elements were being overlooked, and the omission would severely impact their ability to fully evaluate provider applications, while increasing their susceptibility to audit risks.

To meet a projected increase in credentialing providers and improve the quality of its data, the plan would need to hire two new associates. Because the cost of onboarding new personnel and building a fully automated PSV solution was impractical, the plan decided to outsource their data verification needs.



A 20-minute time savings per provider file



Reduced audit vulnerability



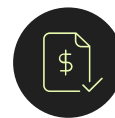
Optimized staff time with an automated workflow



Scalable services and staffing to enable growth



Faster collection of primary source reports



Eliminated pass-through fees for data collection

The plan chose CAQH, now DataSpring, as their Primary Source Verification CVO since their experience working with CAQH for Credentialing had been a positive one. The plan got highly trained staff and technology automation to help manage larger file volumes while increasing the quality of the data.

## The results

Since deploying CAQH Primary Source Verification, the plan has achieved a time savings of at least 20 minutes per provider file due to automated processes and a direct connection to primary source data. CAQH also uses a multi-step validation process that follows NCQA guidelines, giving the plan confidence that its network is providing safe care for its members.

## A more accurate and efficient PSV process



### Automated staff workflow

The plan's team was spending at least 20 minutes per provider file, manually importing data and additional time calling providers for missing data. Our PSV uses a combination of automated processes and a specially trained team to collect, import, validate, and confirm provider data and finalize files.



### Reduced audit vulnerability

As an NCQA-Certified Credentials Verification Organization (CVO), we meet all regulatory requirements for verified data elements, reducing the plan's audit vulnerability.



### Scalable services and pricing

Our tiered pricing scales as the plan's network grows, for both on- and offshore pricing options. If data for a file can't be confirmed, the plan receives a rebate for those files.



### No data pass-through fees

We bundle data extract fees and licensing databases as a flat-rate cost. This helped the plan avoid overlapping service and data charges.

## Driving change with technology

DataSpring solutions automate workflows, deliver a wealth of accurate and actionable data, and create a better experience for both providers and health plans.

Find out how more accurate PSV can accelerate your credentialing cycle. Email [sales@dataspring.com](mailto:sales@dataspring.com) or visit [dataspring.com/credentialing](https://dataspring.com/credentialing) to learn more.